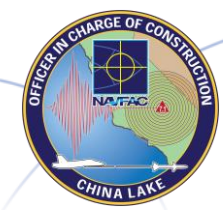




China Lake Earthquake Recovery

Virtual Industry Forum

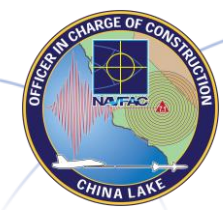
27 January 2017



Industry Day Forum Agenda



- 0900-0905 Welcome, RDML Scott Dillon, Commander, Naval Air Warfare Center Weapons Division
- 0905-0925 OICC China Lake Earthquake Recovery Overview, CAPT Laurie Scott, Commanding Officer (CO), OICC China Lake
- 0925-0945 MACC Contractors Overview, Ed Chevalier, NAVFAC SW Director, Design & Construction Contracting
Jennifer Llamas, NAVFAC SW Design and Engineering Director
- 0945-1005 Small Business Presentation, Jennifer McGuire, NAVFAC SW Deputy for Small Business
- 1005-1025 PWD China Lake Earthquake Recovery Overview, CDR Pete Benson, Public Works Officer Naval Air Weapons Station China Lake
- 1025-1045 City of Ridgecrest Capabilities and Overview, Mr. Ron Strand, Ridgecrest City Manager
- 1045-1130 Earthquake Recovery Q&A with the following panelists:
CAPT Scott, CO OICC China Lake
CAPT Vaughan, CO Naval Air Weapons Stations China Lake
Jennifer McGuire, NAVFAC SW Deputy for Small Business
Rena Kvendru, NAVFAC SW Chief Contracting Officer
Brad Harlow, OICC China Lake Program Director
John Coon, NAVFAC SW Chief Engineer; or Jennifer Llamas, NAVFAC SW Design and Engineering Director
Ron Strand, Ridgecrest City Manager
CDR Kaber, XO OICC China Lake – Moderator
- 1130 End of event
- TBD MACC holders hold follow-on sessions with interested parties



Earthquake Recovery Q&A



PANEL MEMBERS

- **CAPT Laurie Scott, CO OICC China Lake**
- **CAPT Jeremy Vaughan, CO NAWS China Lake**
- **Jennifer McGuire, NAVFAC SW Deputy for Small Business**
- **Renae Kvendru, NAVFAC SW Chief Contracting Officer**
- **Brad Harlow, OICC China Lake Program Director**
- **John Coon, NAVFAC SW Chief Engineer; or Jennifer Llamas, NAVFAC SW Design and Engineering Director**
- **Ron Strand, Ridgecrest City Manager**

- **CDR Kaber, XO OICC China Lake – Moderator**



China Lake Earthquake Recovery Overview

27 January 2021

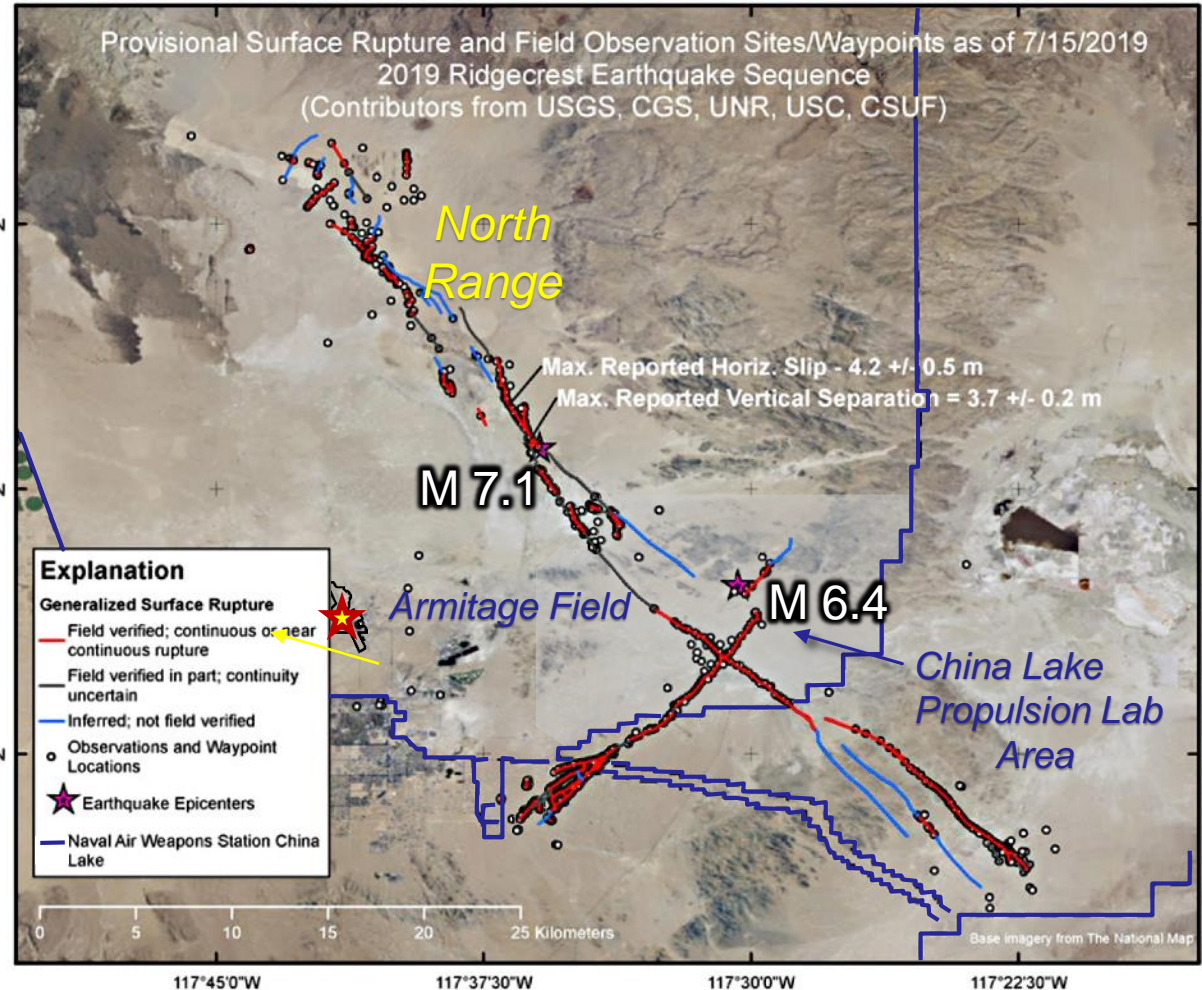
CAPT Laurie Scott

Commanding Officer, OICC China Lake

2019 Earthquake Overview

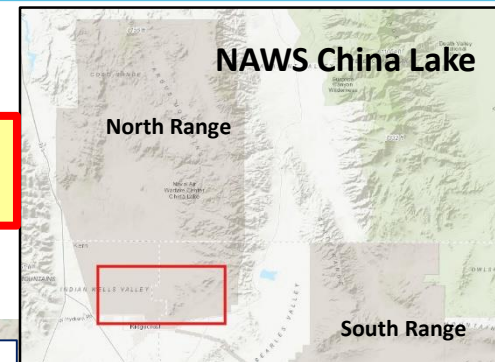
Magnitude 6.4 earthquake on 4 July, followed by magnitude 7.1 earthquake on 5 July, were both centered on Naval Air Weapons Station China Lake

- Substantial damage to installation and tenant command facilities and equipment
- 234 facilities received significant damage
- NAVFAC OICC China Lake established to lead earthquake recovery effort... Integrated org with the execution agent (NAVFAC) and requirements generator (NAWCWD) co-located





MILCON Program Overview



18 projects @ \$2.3B funded in FY20 Appropriations Bill

South Airfield: \$948M

- ✓ P1900 Hangar 3 Replacement: \$515M (09/20)
- ✓ P1901 Integration Lab: \$150M (09/20)
- ✓ P1902 Air Ops and ATC Tower: \$71M (09/20)
- ✓ P1907 Aircraft Parking Apron for Hangar 2: \$51M (09/20)
- ✓ P1908 Advanced Weapons Hangar: \$117M (09/20)
- ✓ P1914 Aircraft Rescue & Fire Fighting Station: \$45M (09/20)

Range Control Complex: \$192M

- P1911 Range Control Complex: \$192M (Q3FY21)

Main Magazine Area: \$139M

- ✓ P1910 Magazines & Inert Storage Facility: \$139M (04/20)

Propulsion Lab / Salt Wells: \$396M

- P1917 Cast Propellant Mix Building: \$56M (Q3)
- P1920 Warhead Casing Operations: \$23M (Q3)
- P1921 Motor Assembly Compound: \$52M (Q3)
- P1918 Ordnance Test Supt & Tech Svcs Lab: \$88M (Q3)
- P1919 Radiographic Building: \$53M (Q3)
- P1922 Skytop Firing Bays: \$124M (Q3)

Key:

- FY20 Planned Award (PA=\$1,375M)
- ✓ FY20 Awarded (PA=\$1,375M)
- FY21 Planned Award (PA=\$905M)
- ✓ FY21 Awarded (PA=\$35M)

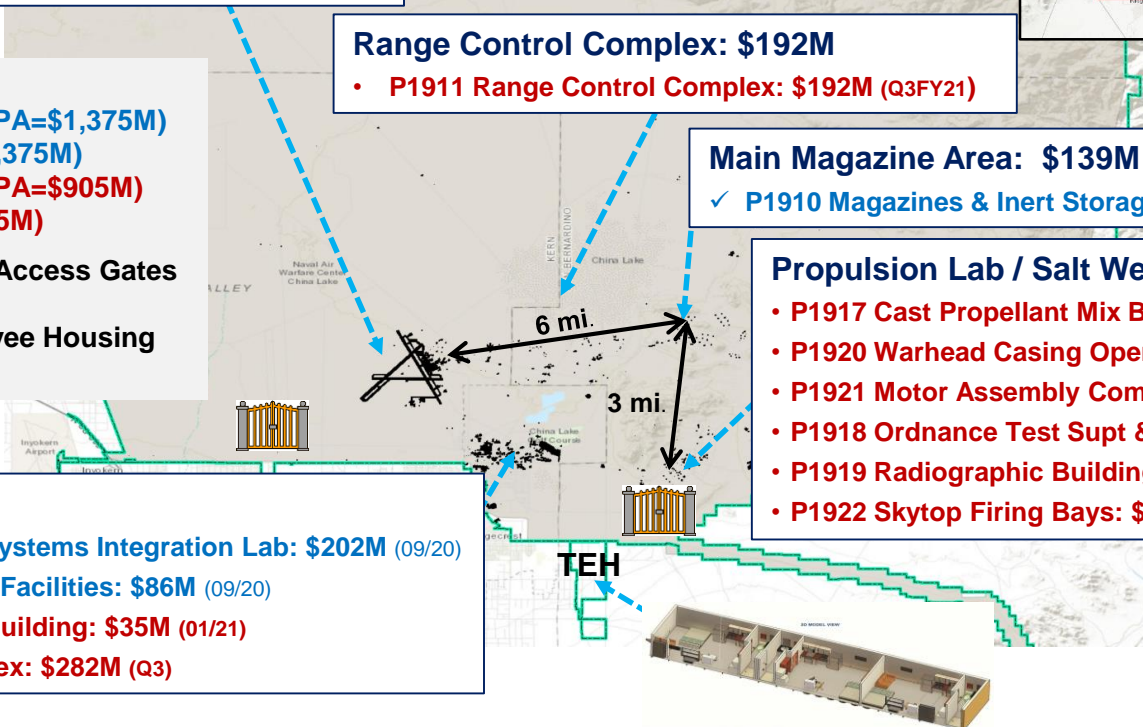


Earthquake Recovery Access Gates

TEH = Temporary Employee Housing

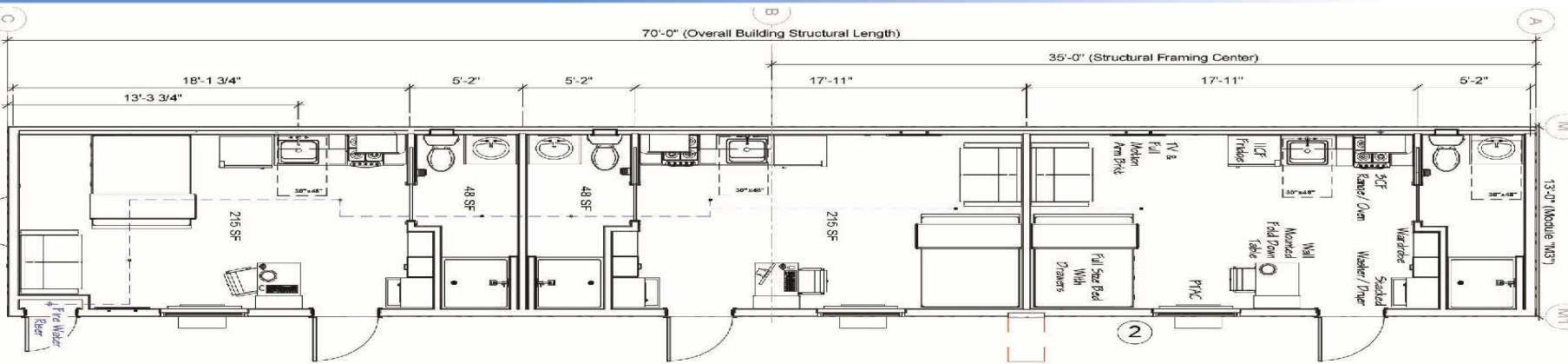
Mainside: \$604M

- ✓ P1903 Michelson Mission Systems Integration Lab: \$202M (09/20)
- ✓ P1916 Community Support Facilities: \$86M (09/20)
- ✓ P1924 Academic Training Building: \$35M (01/21)
- P1904 Michelson Lab Complex: \$282M (Q3)

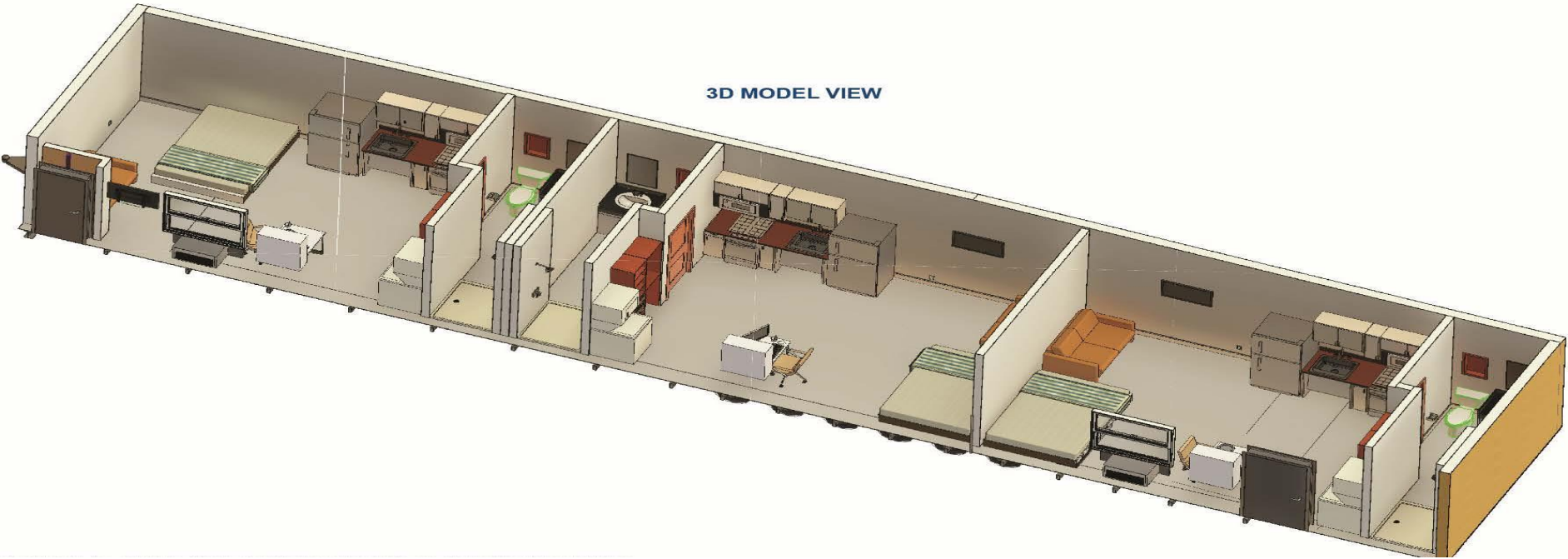


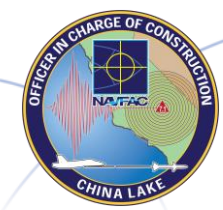
Earthquake Recovery Program Executing On-Plan

Berthing Module Floor Plan & Fit-Out



3D MODEL VIEW



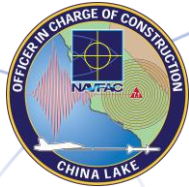


Awarded MILCON & Repair Projects Design-Build Contractors



- **South Air Field (6 MILCON Projects)**
 - ECC Construction
- **P1903 Mission Systems Integration Laboratory**
 - Harper Construction
- **P1910 Magazines and Inert Storage Facilities**
 - Reyes Construction
- **P1916 Community Support Facilities**
 - Soltek Pacific Construction
- **Michelson Laboratory repair**
 - RQ Construction
- **P1924 Academic Training Building**
 - Barnhart-Reese Construction, Inc.

Small business goals are included in all construction contracts



FY21 Opportunities at China Lake



- **MILCON**: Partner with existing and/or new MACC Contractors
 - List of MACC contractors posted online
 - Overview of new MACC contractors coming up
- **Repair**: Partner with existing and/or new MACC Contractors
 - OICC lead on post award execution of major repairs
 - PWD lead on some pre-award and all post-award smaller repairs
- **Temporary Facilities**: PWD has some...but bulk of the effort led by NAWCWD
 - Contact NAWCWD's small business office

MACC Contractors Overview

27 January 2021

Ed Chevalier

NAVFAC SW Director, Design & Construction Contracting

Jennifer Llamas

NAVFAC SW Design and Engineering Director

ECC Infrastructure LLC



CONTRACTOR CONTACT INFORMATION

- Address: 1240 Bayshore Highway
- Phone: 650-347-1555
- Website: www.ecc.net

- Contractor POC
 - Name: David Bluestein
 - Phone: (650) 464-9460
 - E-mail: dbluestein@ecc.net

SUBCONTRACTOR RESOURCES:

- Subcontractor Registration Link:
<https://www.ecc.net/ecc/index.asp?page=53>

- Small Business Liaison Officer (SBLO)
 - Name: Elizabeth Webb
 - Phone: (808) 486-3707 x. 28017
 - E-mail: ewebb@ecc.net

CURRENT NAVFAC CONTRACTS

- NAVFAC Southwest, C&I MACC
CONTRACT #N62473-21-D-1205

- NAVFAC Global Contingency Const. Contract
China Lake South Airfield
CONTRACT #N62473-20-F-5226

- NAVFAC Global Contingency Services Contract
China Lake Berthing Camp
CONTRACT #N62742-21-F-4000

OUTREACH/ENGAGEMENT EVENT

- Date: January 27, 2021
- Start Time: 1:00 PST
- End Time: 4:00 PST
- Location/Link: Virtual Networking
- Please join the link to meet during above times.
[Click here \[https://teams.microsoft.com/l/meetup-join/19%3ameeting_NTYzNDZkMDqtYmM4ZC00ZmEyLWI3YzMtOWQwNzlkNDA1OTI0%40thread.v2/0?context=%7b%22Tid%22%3a%22f337a21b-d9ac-4285-9407-6fdd7563d421%22%2c%22Oid%22%3a%225850f90e-75dd-4456-b161-54947decfe89%22%7do\]\(https://teams.microsoft.com/l/meetup-join/19%3ameeting_NTYzNDZkMDqtYmM4ZC00ZmEyLWI3YzMtOWQwNzlkNDA1OTI0%40thread.v2/0?context=%7b%22Tid%22%3a%22f337a21b-d9ac-4285-9407-6fdd7563d421%22%2c%22Oid%22%3a%225850f90e-75dd-4456-b161-54947decfe89%22%7do\)](https://teams.microsoft.com/l/meetup-join/19%3ameeting_NTYzNDZkMDqtYmM4ZC00ZmEyLWI3YzMtOWQwNzlkNDA1OTI0%40thread.v2/0?context=%7b%22Tid%22%3a%22f337a21b-d9ac-4285-9407-6fdd7563d421%22%2c%22Oid%22%3a%225850f90e-75dd-4456-b161-54947decfe89%22%7do)

HARPER CONSTRUCTION Company, INC.



CONTRACTOR CONTACT INFORMATION

- Address: 2241 Kettner Blvd., Suite 300
San Diego, CA 92101
- Phone: (619) 233-7900
- Website: www.harperconstruction.com
- Contractor POC
 - Name: Dave Golden
 - Phone: (619) 233-7900
 - E-mail: dgolden@harperconstruction.com

SUBCONTRACTOR RESOURCES:

- Subcontractor Registration Link:
- Small Business Liaison Officer (SBLO)
 - Name: Antoinette Massaro
 - Phone: (619) 233-7900
 - E-mail: amassaro@harperconstruction.com

CURRENT NAVFAC CONTRACTS

- **NAVFAC C&I IV MACC**
IDIQ MACC FOR NEW CONSTRUCTION, RENOVATION,
AND REPAIR OF COMMERCIAL AND INSTITUTIONAL
BUILDING PROJECTS VARIOUS GOVERNMENT
INSTALLATIONS IN CA, AZ, NV, UT, CO, AND NM
Contract No.: N6247321D1206

OUTREACH/ENGAGEMENT EVENT

- Date: TBD
- Start Time:
- End Time:
- Location/Link:
- Event Registration Information:
 - Link
 - POC Name/Phone/Email:

THE KORTE COMPANY



CONTRACTOR CONTACT INFORMATION

- Address: 5700 Oakland Ave., Suite 275 St. Louis, MO 63110
- Phone: 314-231-3700
- Website: www.korteco.com
- Contractor POC
 - Name: Brent Holman / Alan Schorfheide
 - Phone: 314-231-3700
 - E-mail: korte@korteco.com

SUBCONTRACTOR RESOURCES:

- Subcontractor Registration Link: <https://offers.korteco.com/construction-vendors>
- Small Business Liaison Officer (SBLO)
 - Name: Susan Bowman
 - Phone: 314-231-3700
 - E-mail: korte@korteco.com

CURRENT NAVFAC CONTRACTS

- NAVFAC SW, C&I MACC
- NAVFAC SE, Large Business Design-Build MACC

OUTREACH/ENGAGEMENT EVENT

- The Korte Company is excited to engage with all interested small and large businesses to discuss their capabilities and how they may be able to partner with us in executing these challenging projects. Please contact us via the following means to set up individual virtual meetings.
- Date: at a mutually agreeable time/date
- Contractor POC
 - Phone: 314-231-3700
 - E-mail: korte@korteco.com

Clark Construction Group– California, LP



CONTRACTOR CONTACT INFORMATION

- Address: 18201 Von Karman Avenue, #800
Irvine, CA 92612
- Phone: 714.429.9779
- Website: www.clarkconstruction.com
- Contractor POC
 - Name: Carlos Gonzalez, Division President
 - Phone: (714) 427-2880
 - E-mail: carlos.gonzalez@clarkconstruction.com

SUBCONTRACTOR RESOURCES:

- Subcontractor Registration Link:
<http://www.navfacmacc.clarkconstruction.com/>
- Small Business Liaison Officer (SBLO)
 - Name: Ken Billups
Small Business Plan Administrator
 - Phone: (714) 427-2886
 - E-mail: ken.billups@clarkconstruction.com

CURRENT NAVFAC CONTRACTS

- NAVFAC Southwest, IDIQ MACC for New Construction, Renovation, and Repair of Commercial and Institutional Building Projects,

OUTREACH/ENGAGEMENT EVENT

- Date: February 17, 2021
- Start Time: 3:00PM
- End Time: 4:00PM
- Location: Virtual Webinar
- Event Registration Information:
 - Link: clarknavfacmacc.eventbrite.com
 - POC Name/Phone/Email: Ken Billups
(714) 427-2886 | ken.billups@clarkconstruction.com

HEFFLER CONTRACTING GROUP



CONTRACTOR CONTACT INFORMATION

- Address: 535 Broadway, SUITE 203
- Phone: 619.749.5740
- Website: www.hefcongrp.com
- Contractor POC
 - Name: Carl Castner
 - Phone: 406.756.1775
 - E-mail: carl@hefcongrp.com

SUBCONTRACTOR RESOURCES:

- Subcontractor Registration Link:
- Small Business Liaison Officer (SBLO)
 - Name:
 - Phone:
 - E-mail:

CURRENT NAVFAC CONTRACTS

- NAVFAC, HVAC MACC, N62473R5815
- NAVFAC, DEMOLITION MACC, N6247317R1877
- NAVFAC, FIRE SUPPRESSION MACC, N624718R5833
- NAVFAC, ROOFING MACC, N6247318R5849
- NAVFAC SW-8A, GENERAL CONST. MACC, N6247317R1413
- NAVFAC, GENERAL CONST. MACC, N6247318R2294
- NAVFAC, GENERAL CONST. MACC, N6247318R2273
- NAVFAC, NEW CONST. MACC, N6247318R2275
- NAVFAC, GENERAL BLDG. MACC, N647319R2424
- NAVFAC, COMMERCIAL & INSTIT. MACC, N6247319R1237
- NAVFAC, CIVIL JOC, N6247320R0019
- NAVFAC, ELECTRICAL JOC, N6247320R0012
- NAVFAC, HVAC JOC, N6247318R1608
- NAVFAC, CIVIL JOC, N6247316R2608
- NAVFAC, HVAC JOC, N6247318R2289
- NAVFAC, SPECIALTY TRADE JOC, N6247318R2293

OUTREACH/ENGAGEMENT EVENT

- Date: None Contemplated
- Start Time:
- End Time:
- Location/Link:
- Event Registration Information:
 - Link
 - POC Name/Phone/Email:

M. A. Mortenson Company



CONTRACTOR CONTACT INFORMATION

- Address: 700 Meadow Lane North
Minneapolis, MN 55422
- Phone: 763.522.2100
- Website: www.Mortenson.com
- Contractor POC
 - Name: **Jim Mills, Project Executive**
 - Phone: 763.287.3743
 - E-mail: jim.mills@mortenson.com

SUBCONTRACTOR RESOURCES:

- Subcontractor Registration Link:
<https://www.mortenson.com/federal-government/partners>
- Small Business Liaison Officer (SBLO)
 - Name: **Mike Wallace**
 - Phone: 763.287.3621
 - E-mail: mike.wallace@mortenson.com

CURRENT NAVFAC CONTRACTS

- NAVFAC Southwest, C&I IV MACC, N62473-21-D-1209
- NAVFAC Southwest, C&I III MACC, N62473-18-D-5850
- NAVFAC Southwest, Coastal Campus MACC, N62473-17-D-0819
- NAVFAC Southwest, C&I MACC, N62473-16-D-1883
- NAVFAC Southwest, Heavy Horizontal III MACC, N62473-16-R-1852
- NAVFAC Southeast, Large MACC, N69450-19-D-0911
- NAVFAC Hawaii, State of Hawaii DB/DBB MACC, N62478-20-D-4005

OUTREACH/ENGAGEMENT EVENT

- Date: To be determined
- Link:
<https://www.mortenson.com/federal-government/partners/opportunities>
- POC:
 - Name: **Jim Mills, Project Executive**
 - Phone: 763.287.3743
 - E-mail: jim.mills@mortenson.com

RQ Construction



CONTRACTOR CONTACT INFORMATION

- Address: 1620 Faraday Avenue, Carlsbad, CA 92008
- Phone: 760-631-7707
- Website: <https://www.rqconstruction.com>
- Contractor POC
 - Name: Travis Nichols, Director of Pursuits
 - Phone: 760-477-8633
 - E-mail: tnichols@rqconstruction.com

SUBCONTRACTOR RESOURCES:

- Subcontractor Registration Link:
<https://www.rqconstruction.com/sub/>
- Small Business Liaison Officer (SBLO)
 - Name: Jeff Holmes
 - Phone: 760-477-8632
 - E-mail: jholmes@rqconstruction.com

CURRENT NAVFAC CONTRACTS

- NAVFAC SOUTHWEST, C&I MACC, #N62473-21-D-1211
- NAVFAC SOUTHWEST, C&I MACC, #N62473-18-D-5851
- NAVFAC SOUTHWEST, C&I MACC, #N62473-16-D-1885
- NAVFAC SOUTHWEST, C&I MACC, Silver Strand, #N62473-16-R-3201

OUTREACH/ENGAGEMENT EVENT

- Date: Wednesday, January 27, 2021
- Start Time: 1:00pm
- End Time: 2:00pm
- Location/Link: GoToMeeting
<https://www.gotomeet.me/JeffHolmes9/rq-construction-llc-china-lake-outreach>
- Phone: (872) 240-3311
- Access Code: 402-038-413
- Meeting Password: ##meetingPassword

CONTRACTOR CONTACT INFORMATION

- Address: 1660 Hotel Cir N, San Diego, CA 92108
- Phone: 619.321.4800
- Website: <https://www.sundt.com/>
- Contractor POC
 - Name: Elizabeth Sanchez
 - Phone: 949.468.5309
 - E-mail: ecsanchez@sundt.com

SUBCONTRACTOR RESOURCES:

- Subcontractor Prequalification Link:
<https://www.sundt.com/subcontractor-portal/>
- Non-Subcontractor Vendor Registration Link:
<https://www.sundt.com/vendor-portal/>
- Small Business Liaison Officer (SBLO)
 - Name: De Anna Andrews
 - Phone: 619.241.5458
 - E-mail: CaliBizoutreach@sundt.com

CURRENT NAVFAC CONTRACTS

- NAVFAC SOUTHWEST, IDIQ MACC, N62473-19-R-1237
- NAVFAC SOUTHWEST, IDIQ MACC, N62473-16-D-1868

OUTREACH/ENGAGEMENT EVENT

- Date: Wednesday, February 3rd
- Strat Time: 4:00PM
- End Time: 5:00 PM
- Location/Link:
<https://register.gotowebinar.com/register/1174653763990978827>
- Event Registration Information:

For more information, please contact De Anna Andrews at 619.241.5458 or calibizoutreach@sundt.com.

R. A. Burch Construction Co., Inc.



CONTRACTOR CONTACT INFORMATION

- Address: 405 Maple St, Suite B101, Ramona CA 92065
- Phone: 760.788.0800
- Website: www.raburch.com
- Contractor POC
 - Name: Robert Burch
 - Phone: 760.788.0800
 - E-mail: rburch@raburch.com

SUBCONTRACTOR RESOURCES:

- Subcontractor Registration Link:
 - www.raburch.com
- Small Business Liaison Officer (SBLO)
 - Name: Dora Beltran
 - Phone: 760.788.0800
 - E-mail: dora@raburch.com

CURRENT NAVFAC CONTRACTS

- NAVFAC #N6247315R2485, CONTRACT TITLE: IDIQ/MACC Small Business Set Aside, CONTRACT #N6247317D4626
- NAVFAC #N6247316R1868, CONTRACT TITLE: IDIQ/MACC Unrestricted, CONTRACT #N6247318D5852
- NAVFAC #N6247315R2434, CONTRACT TITLE: IDIQ/MACC Unrestricted, CONTRACT #N6247316D1884
- NAVFAC #N6247315R2440, CONTRACT TITLE: IDIQ/MACC Small Business Set Aside, CONTRACT #N6247317D4638
- NAVFAC #N6247319R2424, CONTRACT TITLE: IDIQ/MACC Unrestricted, CONTRACT #N6247320D1126
- NAVFAC #N6247319R1237, CONTRACT TITLE: IDIQ/MACC Unrestricted, CONTRACT #N6247321D1210

OUTREACH/ENGAGEMENT EVENT

Due to Covid-19, no events have been planned at this time

- Date:
- Strat Time:
- End Time:
- Location/Link:
- Event Registration Information:
 - Link
 - POC Name/Phone/Email:

BL HARBERT INTERNATIONAL



CONTRACTOR CONTACT INFORMATION

- **Address:** 820 Shades Creek Pkwy, Suite 3000
Birmingham, AL 35209
- **Phone:** 205.802.2800
- **Website:** www.BLHarbert.com
- **Contractor POC**
 - **Name:** Josh Moore
 - **Phone:** 205.802.2886
 - **E-mail:** jamoore@blharbert.com



SUBCONTRACTOR RESOURCES:

- **Subcontractor Registration Link:**
 - <https://www.blharbert.com/subs-vendors/>
- **Small Business Liaison Officer (SBLO)**
 - **Name:** Colby Heatherly
 - **Phone:** 205.443.2960
 - **E-mail:** cheatherly@blharbert.com

CURRENT NAVFAC CONTRACTS

- NAVFAC Southwest, Unrestricted C&I IV MACC, N62473-21-D-1203
- NAVFAC Hawaii, DB/DBB MACC for State of Hawaii, N6247820D4002
- NAVFAC Southeast, DB MACC for NAVFAC SE AOR, N6945019D0908
 - Restore Water Distribution System, NAS Panama City, FL, N6945020F0898
 - P475 Entry Control Facility, NAS/JRB New Orleans, LA, N6945020F0891

OUTREACH/ENGAGEMENT EVENT

- **Virtual or in-person outreach events will be advertised through local SBA Directors at a later date.**

CONTRACTOR CONTACT INFORMATION

Address: 10620 Treena Street, Suite 300,
San Diego, CA 92131

Phone: 858.635.7400

Website: balfourbeattyus.com

Contractor POC:

- **Name:** Tim Berry
- **Phone:** 858.228.7958
- **E-mail:** tberry@balfourbeattyus.com

SUBCONTRACTOR RESOURCES:

Subcontractor Registration Link:

Balfour Beatty Subcontractor Prequalification
<https://prequal.balfourbeattyus.com/login>

Small Business Liaison Officer (SBLO)

- **Name:** Annie del Rio
- **Phone:** 619.380.8437
- **E-mail:** adelrio@balfourbeattyus.com

CURRENT NAVFAC CONTRACTS

NAVFAC Southwest, IDIQ Unrestricted MACC for New Construction, Repair, Renovation of Commercial and Institutional Facilities at Various Government Installations Located in CA, AZ, NV, UT, CO, and NM, N62473-21-D-1202

OUTREACH/ENGAGEMENT EVENT

Date: Wednesday, February 3, 2021

Time: 10:00 a.m. to 11:00 a.m.

Location/Link: MS Teams Live –
Link sent upon registration

Event Registration Information:

– <https://app.smartsheet.com/b/form/4d527aba343d41c98e4deb1e1f730870>

– **POC Name:** Annie del Rio **Phone:** 619.380.8437

Email: adelrio@balfourbeattyus.com

WEBCOR CONSTRUCTION, LP



CONTRACTOR CONTACT INFORMATION

- Address: 550 S. Hope Street, Suite 2100, Los Angeles, CA 90071
- Phone: (213) 239-2800
- Website: www.webcor.com
- Contractor POC
 - Name: Bill Reifsteck / Aditya Thakur
 - Phone: (213) 239-6432 / (213) 239-2844
 - E-mail: breifsteck@webcor.com / aditya.thakur@webcor.com

SUBCONTRACTOR RESOURCES:

- Subcontractor Registration Link:
- Small Business Liaison Officer (SBLO)
 - Name: Rosa Arevalo
 - Phone: (213) 239-6414
 - E-mail: rarevalo@webcor.com

CURRENT NAVFAC CONTRACTS

- NAVFAC Southwest, C&I IDIQ MACC, CONTRACT #N6247321D1214
- NAVFAC Southwest, IDIQ MACC, CONTRACT #N6247316D1868

OUTREACH/ENGAGEMENT EVENT

- Date: January 27th 2021
- Strat Time: 11:30 A.M.
- End Time: 2:00 P.M.
- Event Registration Information:
 - Link: <https://webcor.zoom.us/j/92571241554>
 - POC: Rosa Arevalo / rarevalo@webcor.com / 213-239-6414

WALSH FEDERAL, LLC



CONTRACTOR CONTACT INFORMATION

- Address: 929 West Adams Street
Chicago, IL 60607
- Phone: 312.563.5400
- Website: www.walshgroup.com
- Contractor POC
 - Name: William Barsella, Program Manager
 - Phone: 312.563.5955
 - E-mail: wbarsella@walshgroup.com

SUBCONTRACTOR RESOURCES:

- Subcontractor Registration Link:
 - *Interested subcontractors should email:*
sbdevelopment@walshgroup.com
- Small Business Liaison Officer (SBLO)
 - Name: Charles Rodriguez
 - Phone: 312.492.1595
 - E-mail: cmrodriguez@walshgroup.com

CURRENT NAVFAC CONTRACTS

- NAVFAC Southwest, C&I IV MACC,
N62473-21-D-1213
- NAVFAC Southwest, 3 Bay Hangar at Travis AFB, CA
N62473-20-C-0613
- NAVFAC Mid-Atlantic, Hurricane Florence Recovery
Package #7, MCAS New River, NC
N40085-20-C-0060
- NAVFAC Mid-Atlantic, P1800 MEF Operations Center
& P1801 Operations Center, Camp Lejeune, NC
N40085-21-C-0017

OUTREACH/ENGAGEMENT EVENT

- Walsh Federal will host a digital outreach event
(Date TBD)
- Interested subcontractors should email:
sbdevelopment@walshgroup.com

CONTRACTOR CONTACT INFORMATION

- Address: 3911 Sorrento Valley Blvd, Suite 100
San Diego, CA 92121
- Phone: 858-792-0600
- Website: <https://www.whiting-turner.com/>
- China Lake / Federal Contractor POC
 - Name: Scott Parkinson, Senior Project Manager
 - Phone: 410.925.4791
 - E-mail: Scott.Parkinson@Whiting-Turner.com

SUBCONTRACTOR RESOURCES:

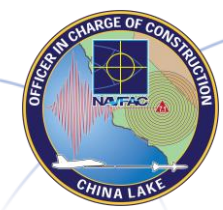
- Subcontractor Registration & Prequalification:
<https://www.whiting-turner.com/subcontractors/>
- Small Business Liaison Officer (SBLO)
 - Name: Joanna Harmon
 - Phone: 443-324-4829
 - E-mail: Joanna.Harmon@Whiting-Turner.com

CURRENT NAVFAC CONTRACTS

- NAVFAC SW, C&I MACC, N62473-21-D-1215
- NAVFAC SW, C&I MACC, N62473-16-D-1868
- NAVFAC SW, C&I MACC, N62473-16-R-3201

OUTREACH / ENGAGEMENT

- Small Business Liaison Officer (SBLO)
 - Name: Joanna Harmon
 - Phone: 443-324-4829
 - E-mail: Joanna.Harmon@Whiting-Turner.com
- Event: TBD



Industry Day Contractor Outreach



MACC Contractor Outreach to Small Business will follow 27 January Industry Day

Contractors Holding Virtual Engagements

- 27 January Webcor Construction (1130-1400), RQ Construction (1300-1400), ECC (1300-1600)
- 03 February Balfour Beatty (1000-1100); Sundt (1600-1700)
- 17 February Clark Construction Group – California, LP (1500-1600)

To Be Determined

- Harper Construction, M. A. Mortenson, Walsh Federal LLC, The Whiting-Turner Contracting Company, BL Harbert International

Offering One on One Sessions

- The Korte Company

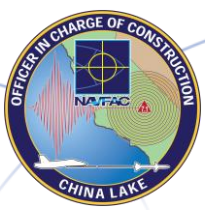
No Outreach Planned

- Heffler Contracting Group, R. A. Burch Construction Company

How to do Business with NAVFAC SW

27 January 2021

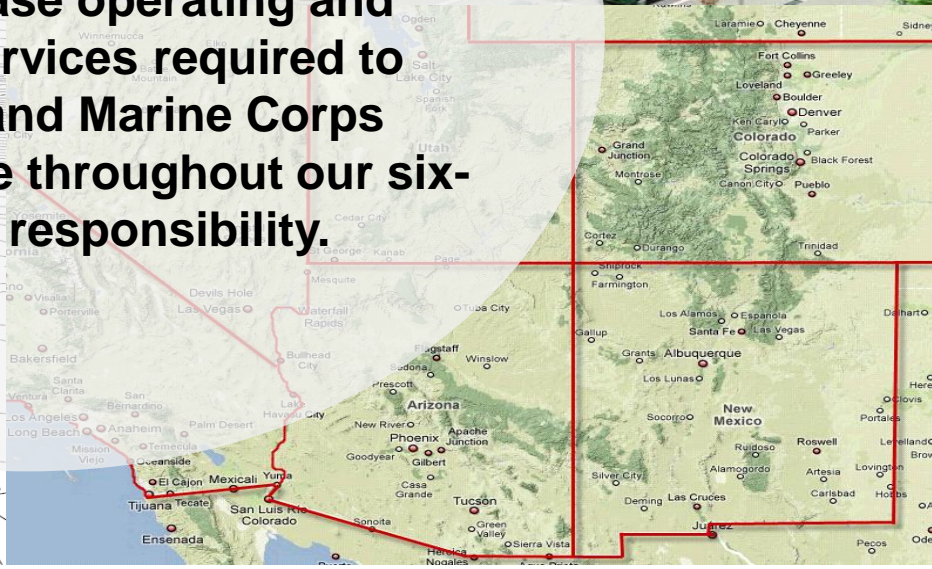
**Jennifer McGuire
Assistant Deputy for Small
Business, NAVFAC SW**



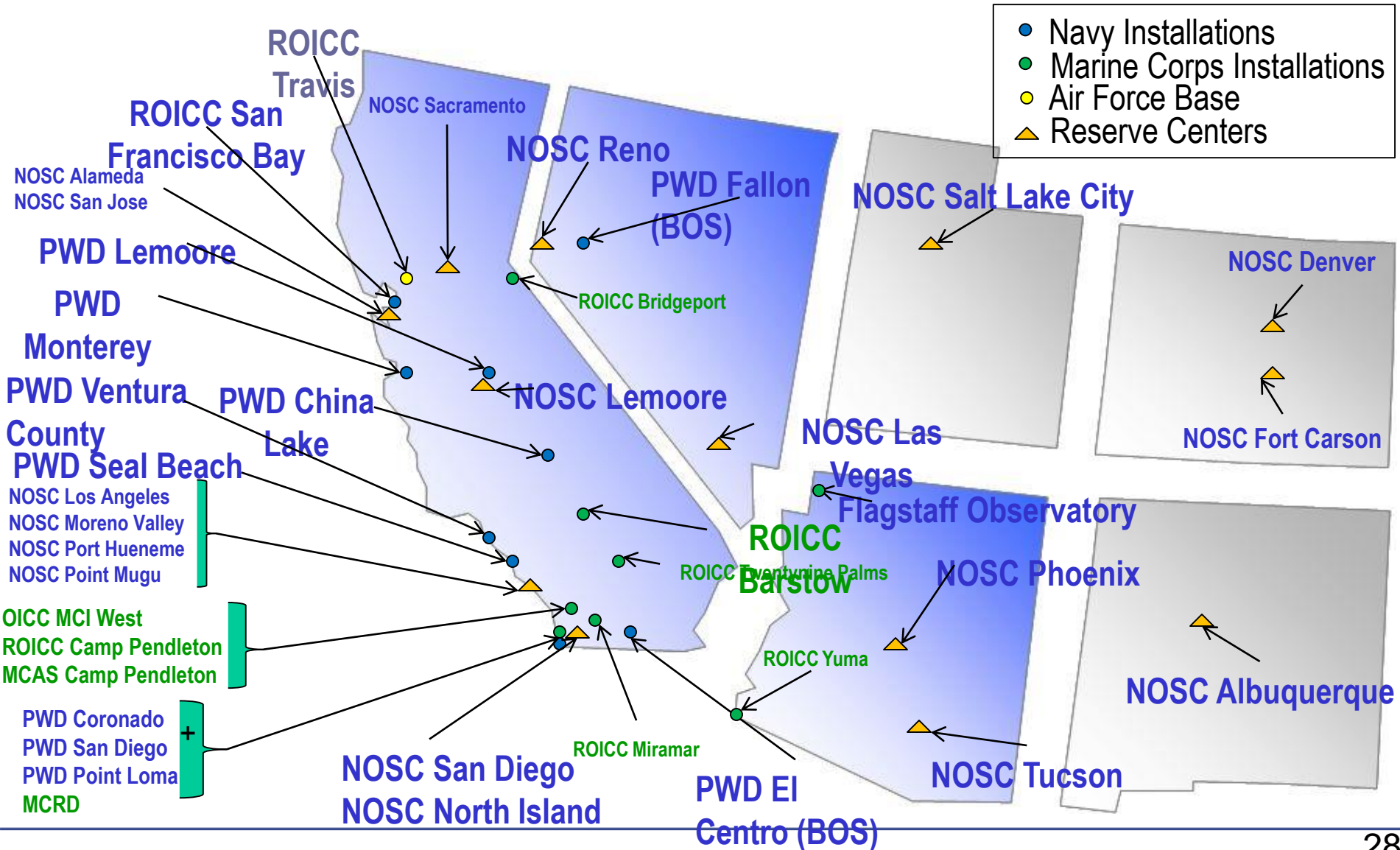
Who is NAVFAC Southwest?



**Naval Facilities Engineering Command,
Southwest, headquartered in San
Diego, CA, provides all facilities
acquisition, installation, engineering
support, and base operating and
maintenance services required to
support Navy and Marine Corps
Servicemen ashore throughout our six-
state area of responsibility.**



NAVFAC SW Area of Responsibility



What NAVFAC SW Buys



- **Design and Construction**

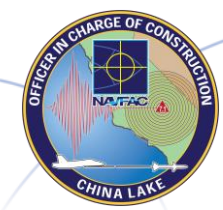
- Construction Services
- Architect & Engineering Services
- Design In-House
- Specialized Technical Services

- **Environmental**

- Environmental Planning/NEPA
- Environmental Compliance & Conservation
- Environmental Restoration
- Sustainable Solid Waste Management

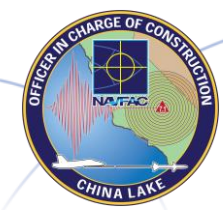
- **Public Works**

- Facility Sustainment
- Utility & Energy Management
- Base Operation and Maintenance
- Facility Services



Target Market

- In 2019 the Federal Government spent \$4.4 Trillion
- Know your target market – might not be NAVFAC
- Federal Procurement Data System (FPDS-NG) report generation has transitioned to www.beta.SAM.gov under Data Bank
 - Plethora of information to research what Government agencies are buying
- USASPENDING.gov: <https://www.usaspending.gov/#/>
 - Which agencies are buying your NAICS codes?



Useful Website Links



- **Federal agencies procurement forecasts:**

<https://www.acquisition.gov/procurement-forecasts>

- **NAVFAC Southwest website:**

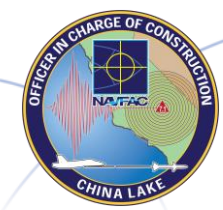
https://www.navfac.navy.mil/navfac_worldwide/pacific/fecs/southwest.html

- **NAVFAC Southwest Ridgecrest (China Lake):**

https://www.navfac.navy.mil/navfac_worldwide/pacific/fecs/southwest/about_us/our_services/capital_improvements/naws-china-lake-earthquake-recovery.html

- **NAVFAC Small Business website:**

https://www.navfac.navy.mil/products_and_services/sb.html



How to get involved...

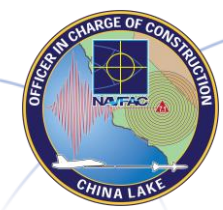
- **Locate contracting and subcontracting opportunities:**

www.beta.SAM.gov

- Formerly FedBizOps
- NAVFAC SW opportunities:
 - Key word/filter search: N62473

- **What can be found on this site:**

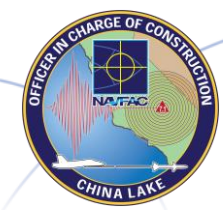
- Sources Sought
- Requests for Information
- Solicitations
- Outreach Events
- Other Important Information



Office of Small Business Programs



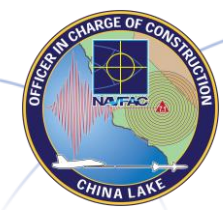
- **Promote maximum opportunity for small businesses**
- **Advise and assist acquisition officials to ensure strategies are structured to facilitate small business utilization**
- **Council small businesses to maximize opportunities to compete for DoD prime contracts and subcontracts**
- **Analyze small business capabilities**
- **Ensure large businesses provide adequate subcontracts to small business concerns**



Small Business Categories



- **Small Business (SB)**
- **Small Disadvantaged Business (SDB)**
- **Historically Underutilized Business Zone Small Business (HUBZone)**
- **Women Owned Small Business (WOSB)**
- **Service Disabled Veteran Owned Small Business (SDVOSB)**

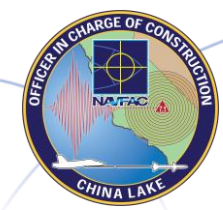


NAVFAC SW SB Prime Targets FY21



<u>Category</u>	<u>Target</u>
SB	43.5%
SDB	30.0%
HUBZone	10.4%
WOSB	8.0%
SDVOSB	4.5%

- FY20 – NAVFAC SW awarded over \$1.09 Billion prime contracts to small business concerns



SBA Resources



- **Small Business Administration website:**

www.sba.gov

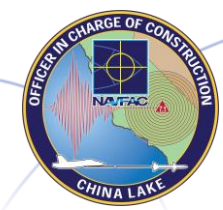
- **Subcontracting Opportunities:**

https://eweb1.sba.gov/subnet/client/dsp_Landing.cfm

- **Dynamic Small Business Search (DSBS):**

http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm

- Small Business Office first search point for vendors
- Where Contracting Officers perform market research
- Contractors ensure profile is dynamic with capabilities and key work sections



Additional Resources



- **Procurement Technical Assistance Center:**

<http://www.dla.mil/SmallBusiness/Pages/ProcurementTechnicalAssistanceCenter.aspx>

- **Small Business Development Center:**

<https://www.sba.gov/local-assistance/find?type=Small%20Business%20Development%20Center>

Contact Info



Small Business Representatives

Ms. Regina Pasqualucci
Deputy for Small Business
NAVFAC PAC
Regina.Pasqualucci@navy.mil

Ms. Jennifer McGuire
Assistant Deputy for Small Business
NAVFAC SW
Jennifer.L.McGuire@navy.mil

Mr. Anthony Phillips
Assistant Deputy for Small Business
NAVFAC SW
Anthony.Phillips@navy.mil

Mr. Christopher Williams
Contracting Officer/ Small Business Professional
Authorized Representative
FEAD China Lake
Christopher.H.Willi2@navy.mil

OICC Contracting Officer

Mr. Benjamin Euray Jenkins
Supervisory Contracting Officer
OICC China Lake
Benjamin.E.Jenkins2@navy.mil

PWD China Lake Contracting Officer

Ms. Terryll Zade
Supervisory Contracting Officer
FEAD China Lake
Terryll.Zade@navy.mil

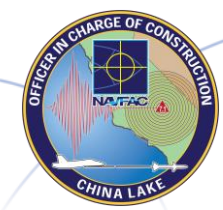
NAWCWD Small Business Rep

Derrick Hu
Deputy Director Small Business Office
derrick.hu@navy.mil

Public Works Department China Lake Earthquake Recovery Overview

27 January 2021

CDR Pete Benson
Public Works Officer, PWD China Lake



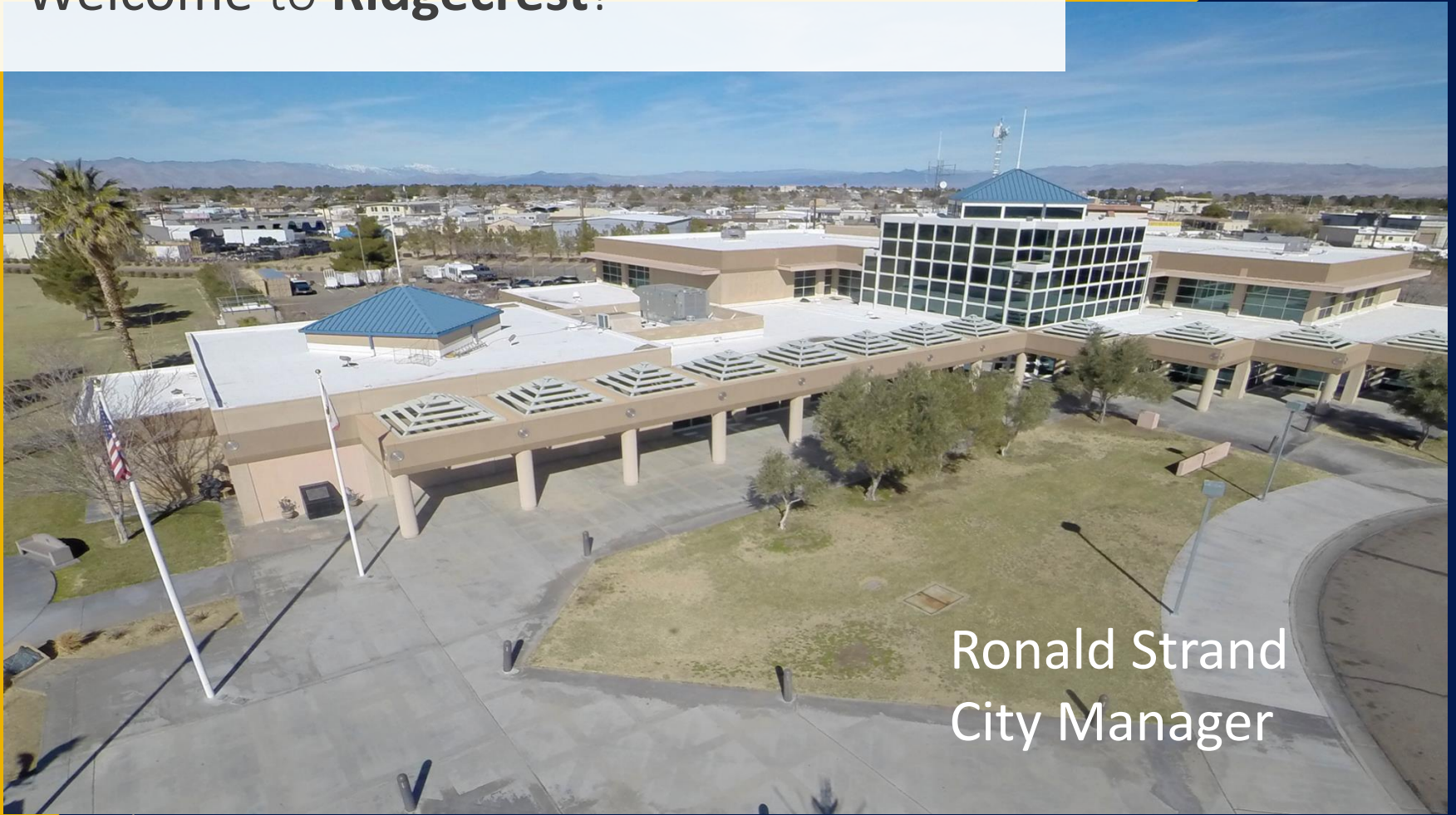
EQ recovery projects



Prime Contractors	
Ahtna-CDM JV	Durable Good-Men JV LLC
Speedway Orion JV	Bilbro Construction Company
Gideon Contracting, LLC	Transtar Pipeline and Orion Construction JV
Fed Con – VC Joint Venture	Teehee Engineering, Inc.
Souza Construction Inc.	I E Pacific, Inc.
Dimensions Construction	Corbara
Pacific West Builders	Insight Pacific

- 25 Awarded contracts valued at \$51M
- 30 projected awards by 30 Sep 2021

Welcome to **Ridgecrest!**



Ronald Strand
City Manager

Ridgecrest

FULL SERVICE CITY

- 38,000 Residents in the Valley

- Shopping Options



Marshalls



- Grocery Options

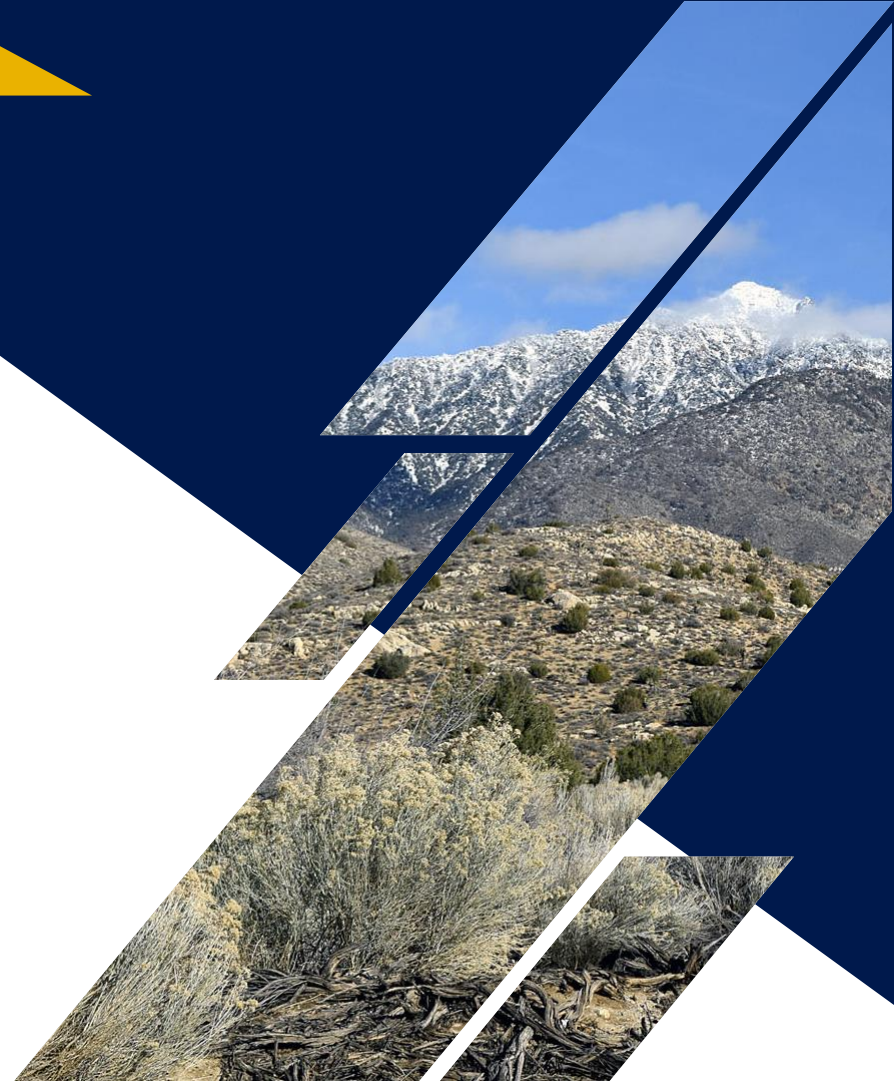


STATER BROS.

- Fast Food Options



...and more!





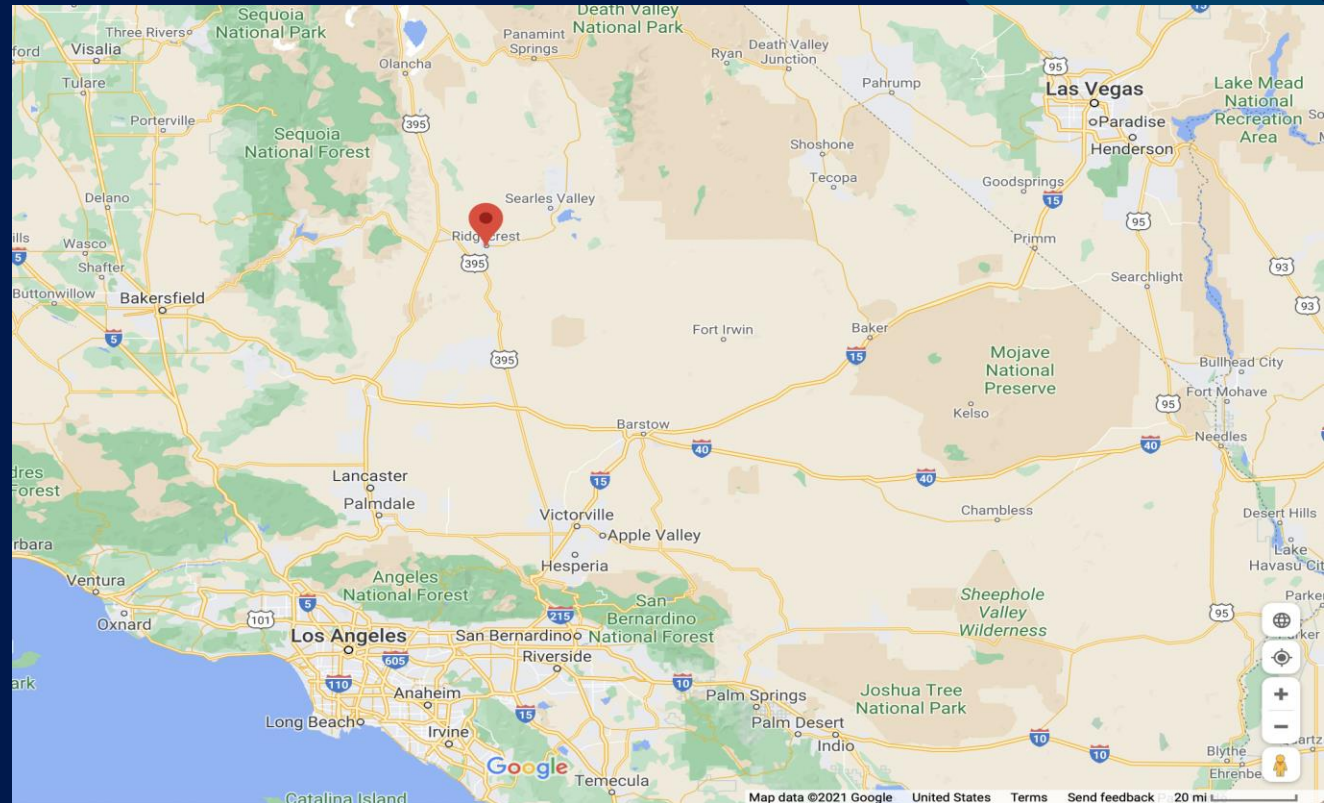
Geographical Area

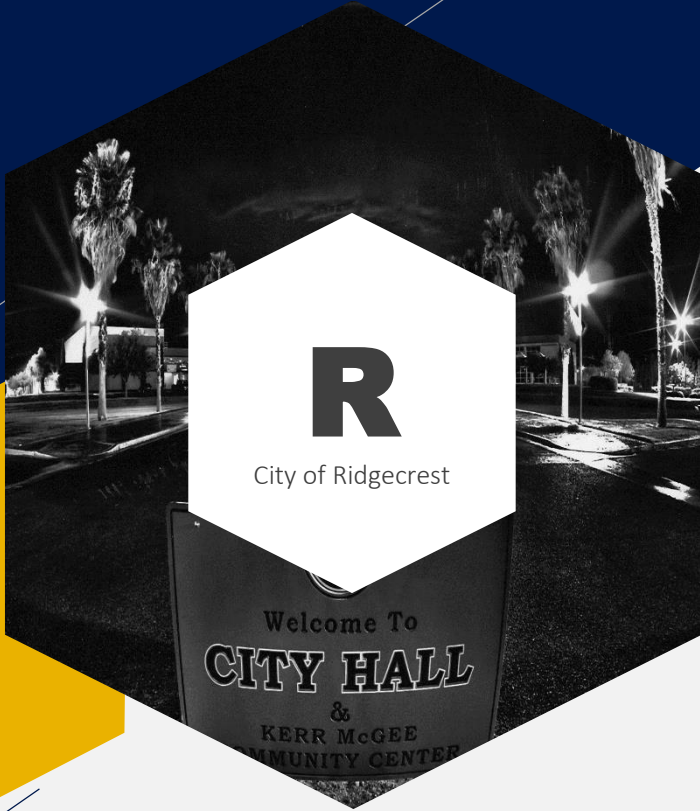
Los Angeles:
2 hours 45 minutes

Las Vegas:
3 hours 30 minutes

Bakersfield:
1 hour 45 minutes

Death Valley:
2 hours





Labor and Materials



LABOR

REGIONAL LABOR WITHIN 110 MILES

Points of Contact

- Kern County Builders Exchange
 - Mikin Plummer
- Golden State Procurement Technical Assistance Center
 - Angela Watson
- Building and Construction Trades Council
 - John Spaulding
- International Brotherhood of Electrical Workers Local 428
 - Brian Holt
- International Association of Heat & Frost Insulators and Allied Workers Local 5
 - Michael Patterson



LABOR

POSSIBLE SOLUTIONS

LOCAL TEMPORARY AGENCIES

- *Staffing Alternatives & Specialized Services (SASS)*
 - *Janis Bottorff*
- *Continental Labor & Staffing Resources*
 - *Brittney Hary*
- *America's Job Center*
 - *Jenny Rodriguez*
- *Kern Women's Business Center*
 - *Norma Dunn*



MATERIALS

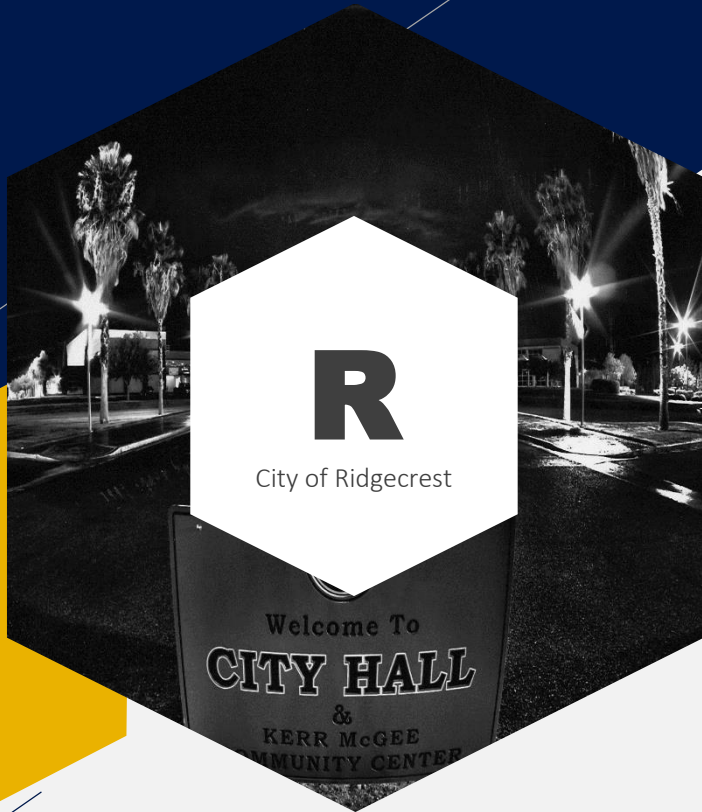
POSSIBLE SOLUTIONS

Local Retail

- True Value Hardware
 - High Desert Home Center
 - James Mower
- Concrete Suppliers
 - Robertson's Ready Mix
 - 7/11 Materials, Inc.

Corporations

- Home Depot
 - Travis Ulberg (Manager)



Lodging

Hotels

Rentals

Commercial Spaces

Food Services



HOTELS

POSSIBLE SOLUTIONS

**SPRINGHILL
SUITES**[®]
BY MARRIOTT



- Total Number of Rooms
 - 1,038 rooms
- Pre-COVID Occupancy Rates *Averages
 - Weekdays: ~50%*
 - Weekends: ~35%*
- Two New Hotels Coming Soon
 - TownePlace Suites & Holiday Inn Express
 - Provides 200+ rooms
- Point of Contact: Kari Crutcher
- Ridgecrest Area Convention and Visitors Bureau (RACVB)



COMMERCIAL RETAIL SPACE

POSSIBLE SOLUTIONS



Commercial Space Available

- Several Commercial Sites Available
 - Multi-purpose (Office & Warehouse)
 - Vacant Kmart Building (80,000 sq ft.)
 - Vacant Staples Building (24,131 sq ft.)
 - Several Retail and Office Sites
- Point of Contact - Donna Hocker (RAAR)

RENTAL MARKET

POSSIBLE SOLUTIONS

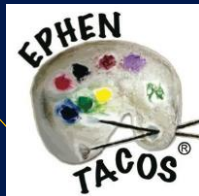


- Multi/Single Family Dwellings Available
 - ~63 units
 - Point of Contact - Donna Hocker
- Ridgecrest Area Association of Realtors (RAAR)



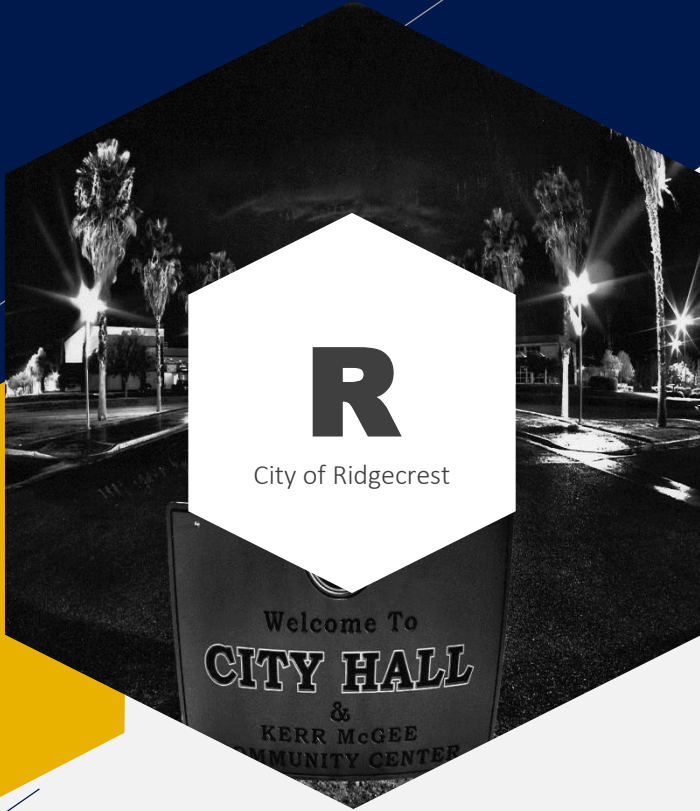
FOOD SERVICES

POSSIBLE SOLUTIONS



Xin bowl

- Variety of food options within town
- Catering Services
 - Casa Corona, Casey's, Ephen Tacos, Pita Fresh, Pizza Factory, & Xin Bowl
 - Menu with options
 - Can provide meals for 1,500 collectively
 - Able to transport food to sites
 - Able to cook on site at designated kitchens
 - Option of providing sack lunches
 - Will be able to provide 3 meals a day
- Point of Contact: Aladdin Obeid, Owner



Other Community Contacts

Education

Healthcare



COMMUNITY CONTACTS

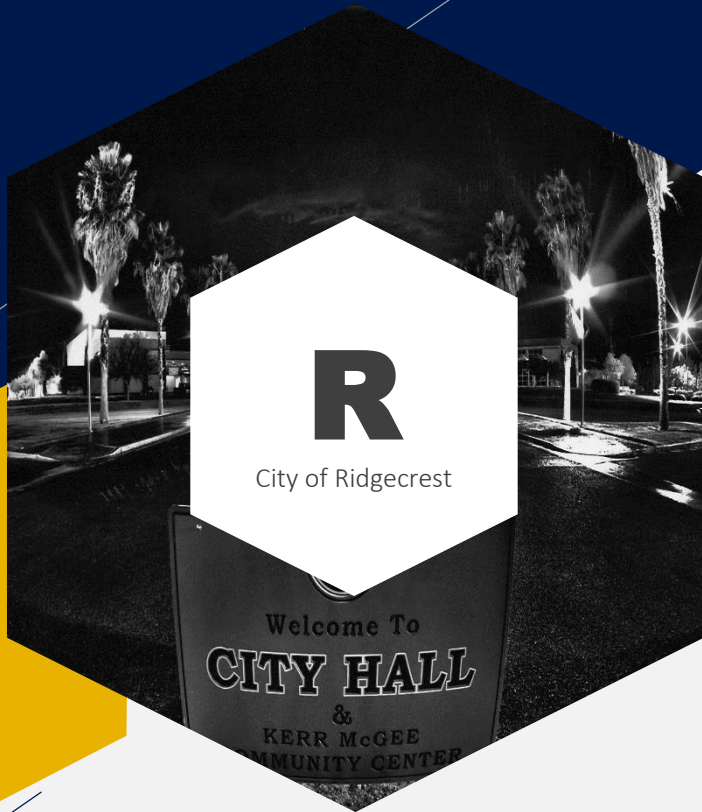
POSSIBLE SOLUTIONS

SCHOOLS

- *Sierra Sands Unified School District (SSUSD) K-12*
 - Point of Contact
 - Diane Naslund
- *Cerro Coso Community College*
 - Point of Contact
 - Nicole Griffin

HEALTH CARE

- Ridgecrest Regional Hospital
 - Point of Contact
 - Charles Pietrangelo
 - Transport
 - Helicopter
 - Ambulance



Main City Contacts

City of Ridgecrest

IWV Economic Dev. Corp.

China Lake Alliance

FUTURE POINTS OF CONTACT

COMMUNITY

- City of Ridgecrest
 - Ron Strand (760-499-5001)
 - rstrand@ridgecrest-ca.gov
 - Meliza Ancheta (760-499-5061)
 - mancheta@ridgecrest-ca.gov
- *IWV Economic Development Corp.*
 - Scott O'Neil or Rebecca McCourt (760-371-1338)
 - iwvedc@gmail.com
- *China Lake Alliance*
 - David Janiec (760-382-6013)
 - david.janiec@chinalakealliance.org





Thank You.

Points of Contact for all organizations mentioned can be found on the next three slides.





POINTS OF CONTACT

COMMUNITY

- Local Govt.

- *City of Ridgecrest*

- Ron Strand (760-608-9036)
 - rstrand@ridgecrest-ca.gov
- Meliza Ancheta (760-499-5061)
 - mancheta@ridgecrest-ca.gov

- Materials

- *Home Depot*

- Daniel Perez (x392)
 - Travis_k_ulberg@homedepot.com

- *True Value Hardware*

- James Mower (760-375-9741)
 - sales@highdeserthomecenter.com

- Services

- *IWV Economic Development Corp.*

- Scott O'Neil (760-371-1338)
 - iwvedc@gmail.com

- *China Lake Alliance*

- David Janiec (760-382-6013)
 - david.janiec@chinalakealliance.org

- *Chamber of Commerce*

- Tim Smith (760-375-8331)
 - tim@ridgecrestchamber.com

- Food Services

- *Catering w/ Local Businesses*

(Ale's Steakhouse, Casa Corona, Ephes Tacos, Pita Fresh, Xin Bowl)

- Aladdin Obeid (760-463-0981)
 - pitafreshrc@gmail.com



POINTS OF CONTACT

COMMUNITY

• Labor Resources

- *Kern County Builders Exchange*
 - Mikin Plummer (661-324-4921)
 - mikinp@kcbex.com
- *Golden State Procurement Technical Assistance Center*
 - Angela Watson (661-241-8188)
 - angela@goldenstateptac.com
- *Building and Construction Trades Council*
 - John Spaulding (661-323-7957)
 - spauldingclc@yahoo.com
- *International Brotherhood of Electrical Workers Local 428*
 - Brian Holt (661-323-2979)
- *International Association of Heat & Frost Insulators and Allied Workers Local 5*
 - Michael Patterson (909-390-3401)
 - mpattersonawl5@gmail.com

• Temporary Agencies

- *America's Job Center*
 - Jenny Rodriguez (760-384-5987)
 - rodriguezjen@kerncounty.com
- *Staffing Alternatives & Specialized Services (SASS)*
 - Janis Bottorff (760-375-1003)
 - sasstaff@yahoo.com
- *Continental Labor and Staffing Resources*
 - Brittney Hary (760-446-3525)
 - bhary@clsri.com
- *Kern Women's Business Center*
 - Norma Dunn (661-567-0410)
 - norma@mcscorp.org

POINTS OF CONTACT

COMMUNITY



• Schools

- *Sierra Sands Unified School District (SSUSD)*
 - Diane Naslund (760-499-1600)
 - dnaslund@ssusd.org
 - *Cerro Coso Community College*
 - Nicole Griffin (760-384-6123)
 - Nicole.griffin@cerrocoso.edu

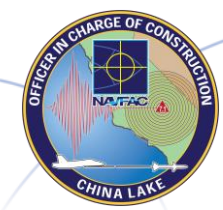
• Hospitality and Real Estate

- *Ridgecrest Area Convention & Visitor's Bureau (RACVB)*
 - Kari Crutcher
 - kcrutcher@racvb.com
- *Ridgecrest Area Association of Realtors (RAAR)*
 - Donna Hocker (760-499-1098)
 - dannah@ridgecrestaor.com

• Health

- *Ridgecrest Regional Hospital*
 - Charles Pietrangelo (760-463-8935)
 - Charles.Pietrangelo@rrh.org

Earthquake Recovery Q&A



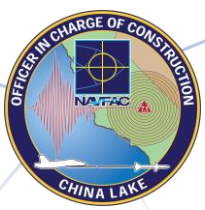
Earthquake Recovery Q&A



PANEL MEMBERS

- **CAPT Laurie Scott, CO OICC China Lake**
- **CAPT Jeremy Vaughan, CO NAWS China Lake**
- **Jennifer McGuire, NAVFAC SW Deputy for Small Business**
- **Renae Kvendru, NAVFAC SW Chief Contracting Officer**
- **Brad Harlow, OICC China Lake Program Director**
- **John Coon, NAVFAC SW Chief Engineer; or Jennifer Llamas, NAVFAC SW Design and Engineering Director**
- **Ron Strand, Ridgecrest City Manager**

- **CDR Kaber, XO OICC China Lake – Moderator**



Questions





China Lake MILCON Acquisition Strategy & Milestones



Design & Construction Acquisition Strategy

- 18 projects
 - 8 Individual task orders using Regional Multiple Award Construction Contracts (MACC)
 - 6 South Airfield projects packaged into one task order using Global Contingency Construction Contract
 - 3 China Lake Propulsion Lab projects packaged into one task order using Regional MACC
 - 1 Individual task order using Regional Small Business MACC

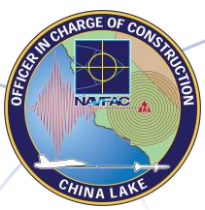
Major Milestones

- Preparatory milestone of conducting 3 industry forums in San Diego (Aug and Dec 2019) and Ridgecrest (Feb 2020)

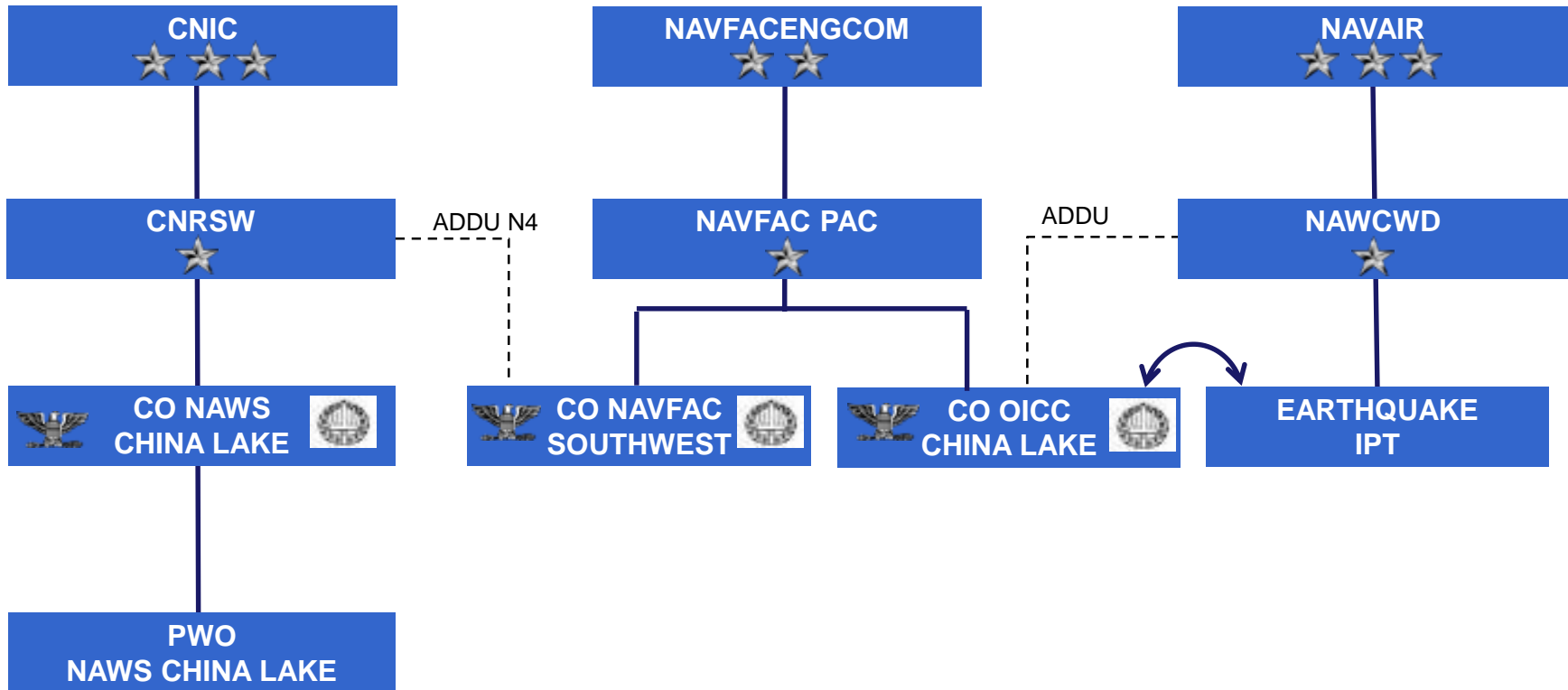
Category	Action	Timeframe
FY20 Project Milestones	Awarded Magazines & Inert Storage (P1910) Construction Contract	15-Apr-20
	Awarded Community Support Facilities (P1916) Construction Contract	10-Sep-20
	Awarded South Airfield (P1900, P1901, P1902, P1907, P1908, P1914) Construction Contract	10-Sep-20
	Award Michelson Mission Systems Integration Lab (P1903) Construction Contract	Sep-20
FY21 Project Milestones	Award Global Contingency Support Contract Task Order for Temporary Employee Housing	Nov-20
	Award New Regional MACC with \$2.5B Overall Capacity	Nov-20
	Award Academic Training Building (P1924) Construction Contract	Jan-21
	Award Individual Construction Contracts for Michelson Lab Complex (P1904), Range Control Complex (P1911), Ordnance Test Support/Tech Svcs Lab (P1918), Radiographic Building (P1919) and Skytop Firing Bays (P1922)	Q3 FY21
	Award Single Construction Contract for the following three CLPL projects: Cast Propellant (P1917), Warhead Casing Operations (P1920) and Motor Assembly Compound (P1921)	Q3 FY21

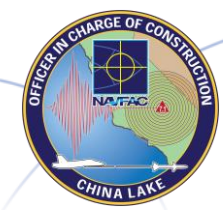
Milestone Complete

Earthquake Recovery Program Executing On-Plan



OICC China Lake Reporting Alignment





MACC Contractors Overview



Target Execution	Project #	Project Title	Planned RFP Release	Programmed Amount (\$M)	MACC Contractors
FY20Q3	1910	Magazines and Inert Storage Facility	Jan '20	\$ 139	Awarded to Reyes Construction
FY20Q4	1900	Hangar 3 Replacement, Apron, Taxiway & Utilities for RDT&E	May '20	\$ 948	Awarded to ECC
	1901	Integration Lab			
	1902	Air Operations Facility and Air Traffic Control Tower			
	1907	Aircraft Parking Apron in Support of Hangar 2 Replacement			
	1908	Advanced Weapons Hangar			
	1914	Aircraft Rescue and Fire-fighting (ARFF) Station			
	1903	Michelson Mission Systems Integration Laboratory	May '20	\$ 202	Awarded to Harper Construction
	1916	Community Support Facilities	May '20	\$ 86	Awarded to Soltek Pacific Construction
RM19-1867	Michelson Lab Repairs, Wings 2-5	May '20	\$ 266	Awarded to RQ Construction	
FY21Q2	1924	Academic Training Building	Oct '20	\$ 35	Awarded to Banhart-Reese
FY21Q3	1918	Ordnance Test Support and Technical Services Laboratory	Nov '20	\$ 88	M.A. MORTENSON COMPANY DBA; RQ CONSTRUCTION LLC; R.A. BURCH CONSTRUCTION CO INC; HARPER CONSTRUCTION CO INC; SUNDT CONSTRUCTION INC; SOLTEK PACIFIC CONSTRUCTION CO; BETHEL-WEBCOR PACIFIC JV; WHITING-TURNER CONTRACTING CO; M.A. MORTENSON COMPANY DBA; RQ CONSTRUCTION LLC; R.A. BURCH CONSTRUCTION CO INC; HARPER CONSTRUCTION CO INC; SUNDT CONSTRUCTION INC; SOLTEK PACIFIC CONSTRUCTION CO; BETHEL-WEBCOR PACIFIC JV; WHITING-TURNER CONTRACTING CO
	RM19-1867	Michelson Lab Repairs, Wings 6-7	Jan-Feb '21	\$ 90	New MACC
	1904	Michelson Laboratory Complex	Jan-Feb '21	\$ 282	New MACC
	1911	Range Control Complex	Jan -Feb '21	\$ 192	New MACC
	1917	Cast Propellant Mix Building	Jan-Feb '21	\$ 56	New MACC
	1920	Warhead Casing Operations	Jan-Feb '21	\$ 23	New MACC
	1921	Motor Assembly Compound	Jan-Feb '21	\$ 52	New MACC
	1919	Radiographic Building	Jan-Feb '21	\$ 53	New MACC
	1922	Skytop Firing Bays	Jan-Feb '21	\$ 124	New MACC